



AROFLO

# Product Brochure

**AroFlo**

**AroFloGo**

# Your story.

## LET'S PAINT A PICTURE OF YOU

Do you sometimes feel overwhelmed about how much admin you need to do above and beyond your normal day out in the field?

Is the paperwork piling up? Having trouble tracking your team? Are staff timesheets a disaster? Are purchase orders and invoices always getting lost? Losing revenue? Do you feel like a work-life balance is an unachievable dream?

Most of all, is the business you originally started to give you greater flexibility and freedom dragging you down?

At AroFlo, we hear these gripes every day. Which is great, because it means you're in the right place.

## What is AroFlo?

AroFlo is a cloud-based job management system for the trade services and construction industries. It automates your work processes and administrative tasks. Quite simply, it will transform your business. And your life.

No more paperwork. Productive staff. Soaring profitability. Satisfied customers. Fall in love with your business again. With AroFlo, all of this – and more – is achievable.

## TAKE CONTROL OF YOUR BUSINESS

AroFlo is accessible from most devices. It's designed to give you complete visibility across your entire business so you are always in control.

Being a cloud-based solution, AroFlo gives you the flexibility to manage your business from any location – on the job, in the office, at home, or on vacation.

Using smart phones or tablet devices, your field technicians can immediately share job information with office staff; saving time, eliminating paperwork and minimising costly mistakes. You'll always know where your staff are, what they're working on, and when they finish.

**AroFlo**

**AroFloGo**

*“We couldn’t have grown from just me to a 40-strong team if it wasn’t for AroFlo.”*

*Marty Wittebol – Alpha Cool*



## Who uses AroFlo?

We have thousands of happy users across a broad range of industries including:

- Electrical
- Plumbing
- HVAC
- Audio visual
- Facilities maintenance
- Building and construction
- Solar
- Landscaping
- Fire services
- Locksmiths
- Telecommunications
- Vending machine service
- Security
- Pest control
- Cleaning
- Painting
- Health services
- Data networking

## Why AroFlo?

- Automate processes and streamline workflows
- Increase billable hours
- Eliminate paperwork
- Improve staff productivity
- Run your business remotely
- Manage and schedule staff from any location
- Operate your business in 'real time'
- Accurate timesheets
- Turnaround invoices faster
- Get better cash flow
- Generate positive word-of-mouth from satisfied customers
- Outsmart your competitors
- Conquer time – get back your work-life balance, or free yourself to pursue other business opportunities

# Features our customers love.



AroFlo comes with everything you need to streamline and automate your business.

Track jobs, schedule staff, record billable hours, order materials, check compliance requirements, send invoices, take payments... All that, and so much more.

We've got so many features, we couldn't fit them on one page. Here's loads of reasons why AroFlo is going to keep your business on track and your staff and customers smiling.



## JOB MANAGEMENT

Manage the day-to-day operations of your business from one easy system accessible both in the office and out in the field. Seamlessly track every job from initial contact to final invoicing.



## SERVICE DELIVERY

AroFlo will reinvent your service delivery, setting you apart from your competitors. How? By wowing your customers with tradies who can access all job information, order parts and fill out forms on the spot.



## GPS TRACKING

AroFlo GPS lets you monitor your field technicians across the entire day. You'll always know where they are, what they're working on and when they finish.



## SCHEDULING

Efficiently assign your field staff to tasks in real time. Simply drag and drop tasks directly into your AroFlo calendar. It means the right person turns up for the right job at the right time. You can even take things one step further and create 'crews' of both staff and assets. Or group multiple schedules so when a job changes everyone in the crew gets updated in one hit.



## RECURRING MAINTENANCE

Never miss a scheduled maintenance job ever again. Automatically set up periodic or routine maintenance tasks for clients at predefined intervals—weekly, monthly, annually. On the set date, the job will be automatically placed in your current task list.



## PROJECT MANAGEMENT

AroFlo keeps your projects on track and within budget. Think of it as ground control: a dedicated spot to manage labour, materials, suppliers and invoices. Our progress interface gives you a view of all current project costs, estimated values and the amount already invoiced, all from the one screen.

*“My competitors have eight office admin staff doing everything I do on my iPad in the field. And its all because of AroFlo.”*

**Stuart White – AMT Industries**



#### **TIMESHEETS**

Banish paper forever. With AroFlo your team can quickly and precisely document the time they spend on jobs while out in the field. Labour is billed accurately.



#### **JOB COSTING**

AroFlo provides one entry point for all job costs – labour, materials, inventory, expenses, supplier orders – so you can determine the profitability of a job or project in real time.



#### **INVENTORY**

AroFlo's inventory management lets you track every part and material from the job. You can allocate stock across multiple locations – van, warehouse or storeroom – to clearly see your stock levels at any time.



#### **WORK ORDER IMPORTS**

Some clients love to email in jobs, which is fine – until you realise you're spending more time managing emails than doing actual work. AroFlo automatically imports each email request as a job card and maps it to the work order, potentially saving you hundreds of hours each month.



#### **FIELD MOBILITY**

Stay connected with your teams in the field. AroFlo runs on smart phones, tablets and laptops so field technicians do everything on-site. Manage job sheets, create purchase orders, timesheets, compliance checklists, invoices, payments and more.



#### **INVOICING**

Delayed invoices are a thing of the past. AroFlo lets you immediately issue invoices for prompt payment from your customers. And because you have accurate time and material records, you'll know exactly how profitable each job is.



#### ASSET MANAGEMENT

Full asset service history is at your fingertips with AroFlo. Add multiple assets to a job and retrieve detailed asset information. We provide comprehensive reports so assets can be added, removed or changed from any routine maintenance job.



#### OH&S

AroFlo lets you manage OH&S requirements across your entire organisation. Field technicians can complete audit or risk assessment checklists from their phone or tablet, flagging any immediate issues for escalation.



#### SUPPLIER IMPORTS

With our integrated purchase order system you can place orders for materials from the field or office. When the order is filled, AroFlo imports invoice items directly into the system – simply allocate them directly into a job, project or your inventory. We've also joined forces with leading wholesale suppliers to give you instant online access to their complete list of catalogue items and live pricing.



#### QUOTES & ESTIMATES

We'll save you countless hours by helping you produce detailed, accurate and professionally styled quotes.

Get them out faster, and win more profitable contracts as a result of your efficiency. At the click of a button you can compare current project costs against the original estimate, giving you full visibility and up-to-date profit margins.



#### EASY-TO-USE INTERFACE

We understand the industry you're in because we've been in it too. It's why we created AroFlo with non-IT users in mind. The field interface was intentionally designed for hand-held devices and tablets, and is easy to use and navigate, even for burly tradies with big mitts using little phones.

# AroFlo is different.

AroFlo isn't your average tradie software. Unlike other solutions on the market, we offer a full featured product at a price you can afford. It's why we've become one of the most trusted and respected job management systems on the market.

We offer a complete business management solution that's reliable and easy to use. The cloud-based functionality gives users a central port of call to manage all jobs and projects – from the initial query, through to final invoicing.

Best of all, AroFlo streamlines workflows and automates your business. Because who doesn't want more free time to spend with family and friends?

## TRADIE BORN AND BRED

AroFlo was designed by a tradie, for other tradies. The system was specifically created to meet the unique needs of the trades, field services, maintenance and project-based industries.

Back in 1998, AroFlo company founder and director Guy Arrowsmith was working as an electrician. But Guy had a vision. He clearly identified a gap in the market for a job management system that addressed the difficulties faced by tradies like himself.

So in typical Arrowsmith style, Guy just got on with it. He used his ingenuity and initiative to build the solution he himself was after. And he's still at the helm, using his knowledge and experience to make things better.

## WE LISTEN

At AroFlo, we're always on the look out for new ideas to make our product even better. When customers approach us with feedback or suggestions, we always listen.

Many of our new releases are first tested on customer groups, providing us with valuable feedback and insight on what works and what needs adjusting.

## NO LOCK-IN CONTRACTS

We have full confidence in our system. It's why we don't believe in locking our customers into a contract. We also know that using our software can be a big change which is why we offer the first month free, so you and your team can give yourself the time you need to train and get up to speed.

## FLEXIBLE TRAINING AND SUPPORT

Our premium training and support is the cornerstone of everything we do at AroFlo. It's what makes us stand out from the crowd.

We understand how busy life can get and no one wants to waste days off the tools learning new technology. That's why we offer short online training sessions that fit around your hectic schedule.

No matter where you are, our friendly team is on hand to assist via live chat, email, or over the phone. Let us help shorten the learning curve so you can start running your business more efficiently with AroFlo.

## WE GROW WITH YOU

Our subscription-based pricing model lets you take your business to the next level – at your own pace. If you scale back your business during quiet periods, you'll only pay for what you use and the number of staff you have accessing the system.

But when business is booming, we grow with you. In fact, we've seen many of our customers get bigger and become more confident because they are supported by AroFlo.

If your current systems are stopping you from achieving your business goals, you need to ask yourself the question: what can I be doing better?

We think AroFlo might be your answer.

# We work with...

AroFlo integrates with other leading business solutions so you can do everything from the one system.

## ACCOUNTING PACKAGES

AroFlo integrates with popular accounting packages, including Xero, MYOB, Quickbooks and Reckon. Being cloud-based, AroFlo can 'talk' to accounting programs in real time, supporting a seamless flow of client data and financial information.

By simply clicking an integration link in AroFlo, client data, purchase order and invoice information gets instantly updated across both systems, meaning business owners can stay on top of their financials at all times. There's no jumping from one program to another to get simple tasks done.

## CREDIT CARD PAYMENTS

Your clients can process payments on-the-go with AroFlo. They can choose from a range of global payment gateway providers that will connect AroFlo to their business bank accounts. No more delayed payments. Better cash flow for their business.

## SMS SOLUTIONS

Customers and field staff can be kept in the loop with SMS and AroFlo. Messages can be sent instantly from the AroFlo office interface to any mobile number recorded in the system.



## READY TO TRANSFORM YOUR BUSINESS?



### Questions? Call us

Our expert team is here to help.

1300 794 818



### Book a demo

Need to see AroFlo in action?  
Let us show you how AroFlo can get your life and business back on track.

[sales@aroflo.com](mailto:sales@aroflo.com)



### Learn more

See how AroFlo is transforming businesses every day.

[www.aroflo.com](http://www.aroflo.com)